

Richard N. Gary

Gary Advisors LLC

Founder and principal (2003 to date)

Gary Advisors LLC is a private consulting firm founded to help client law firms maximize their potential by first clarifying their objectives and then devising strategies to meet their goals.

Recent assignments include projects in the following areas of practice:

Capital structure
Client interviews
Firm governance & partnership structure
Mergers and acquisitions
Partner compensation
Risk management
Strategic planning

Thelen Reid & Priest LLP

Chairman (1992-2003), with extensive experience in all aspects of large law firm management and leadership. Thelen Reid (now Thelen Reid Brown Raysman & Steiner) is an AmLaw 100 firm with offices in San Francisco, New York, Los Angeles, Washington, DC, and Silicon Valley.

- Managed turnaround of predecessor firm (Thelen Marrin Johnson & Bridges)
- Initiated and implemented merger of San Francisco-based Thelen Marrin Johnson & Bridges and New York-based Reid & Priest in mid-1998, the largest bicoastal law firm combination to that time
- Led firm to 10 consecutive years of revenue growth and higher profitability
- Named one of "best law firm leaders" in U.S. by *Of Counsel* magazine (November 2002)

Senior corporate finance & securities partner (1984-1992)

Joined firm as associate, Oct 1972; admitted as partner Jan 1977

Kaiser Steel Corporation

President (1982-84); Board of Directors (1982-84); Exec VP (1982); VP, General Counsel & Secretary (1979-82)

Education:

University of California, Berkeley, A.B. Economics, 1965
University of California, Boalt Hall School of Law, J.D. 1968